



# CAREFREE TO THE CLOUD!

## Let Simac make the difference for your business

The IT department is facing some major challenges. You are caught between the increasing demands of the business to launch new projects quickly, while also being asked to reduce costs. The increasing complexity of applications and infrastructure also makes it difficult to find the right people with the right specialization, to protect you from ransomware and other cyber threats.

Cloud computing is often presented as the solution to these challenges. This new IT consumption model certainly has major advantages. The ability to scale gives you the flexibility you need to grow the number of users quickly and without limitation. You no longer have to worry about the infrastructure, which frees up valuable time and resources.

Not every organization is ready to migrate to the cloud right now. In addition, many hyperscale cloud providers have brought drawbacks such as unpredictable pricing over longer periods of time and overall less personalized service. Simac ICT Belgium offers a solution to your challenges. We help you migrate to the cloud at your pace, taking into account your specific needs.

## Predictable, secure and structured journey to the cloud

Simac offers you cloud services in your own familiar environment. We purchase the complete datacenter infrastructure for you, install it and orchestrate it in your own datacenter. Via our managed services and professional monitoring tools, we ensure that this infrastructure is always available and protected against all possible threats. You only pay for what you use.

### This approach offers you many advantages:

- You can easily scale up and down, according to your needs.
- Your data remains stored in your own datacenter, if desired.
- You don't have to invest (CapEx) and only have predictable OpEx costs, because you pay according to the pay-as-you-go principle.
- You are assured of the familiar high level of service from Simac.
- You may still choose to migrate certain workloads to the public cloud, but only when it is efficient to do so.
- Integrated ransomware protection.

In this way, we offer you an on-premise, private cloud environment without the drawbacks of having your own infrastructure. This is an ideal way to take your first steps towards the cloud. You do this under the expert guidance of Simac ICT Belgium.

# Five good reasons to work with Simac ICT Belgium for your on-premise private cloud

Anyone who has worked with Simac ICT Belgium in the past knows what they can expect from the company. We market ourselves as a local specialist with a heart for (managed) service provision. The fact that we work in your own cloud environment offers you extra security.

## 1. Simac and infrastructure: a perfect match

Simac maintains excellent relations with various suppliers of infrastructure hard- and software. Simac is increasingly recognized as the infrastructure specialist in Belgium. We guide companies in various sectors in the development of their architecture, implement it and support them afterwards with services to make their implementation work perfectly. By offering infrastructure and services in one bundle we go one step further in relieving our customers of all their worries. Thanks to our specialization, we have the requisite, highly trained employees who know their expertise inside out.

## 2. A private, secure cloud environment

Simac offers on-premise private cloud services in your own environment. Your data is processed, stored and protected

on-site. So you don't have to worry that other companies will ever see your data or that problems at a hyperscaler will endanger your operation. If you do want to move workloads to the cloud, then you should know that Simac has its own cloud environment. Our own racks with our own equipment that we manage ourselves via our own NOC, which ensures a high level of operating reliability and guaranteed uptime.

## 3. Thinking along with the customer

Simac has service in its DNA. Based on our Teamology concept, we go much further than many other service providers: we forge a close partnership and treat your data and infrastructure as if they were our own. We also apply this characteristic of Simac to our cloud services. Our experience with managed services enables us to monitor your environment and ensure that it always functions optimally and is fully protected against ransomware and other cyber threats.

## 4. A local partner

Simac is 250 strong in Belgium and can also fall back on a strong organization structure in the Netherlands. You don't get this proximity at hyperscalers. If you have questions or problems, at Simac you will quickly get in touch with your permanent contact persons. The same engineers who implemented your private cloud also help you with its maintenance. If you have questions for the helpdesk, you do not end up in another part of the world, but local engineers help you in your own language. This immediately takes away some of your stress when you find yourself in a crisis.

## 5. Flexible financial plan

With our on-premise private cloud service, you know in advance what this solution will cost in the coming years. We've developed a package that gives you a clear insight into the costs: you only pay for what you use, based on your consumption. No financial surprises or high fixed costs that you are tied to for years.

## About Simac

Simac ICT Belgium - part of Simac Techniek - sees it as its core task to ensure that the ICT infrastructure of its clients works optimally so that these companies can grow. This goes beyond mere support. Simac maximizes the power of existing systems and assists in the transformation to new opportunities. Simac ICT Belgium offers various forms of service and specializes in areas such as information security, networks, cabling, monitoring of applications and infrastructure, collaboration and communication, data storage and servers.

## Contact us for more information

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