

# The customer speaks



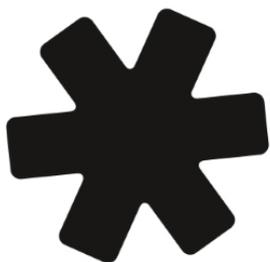
“Without data or reliable storage, there is no power.”



For Elia, operator of the high-voltage electricity transmission system in Belgium, availability and redundancy are key. That’s why they recently awarded a 5-year, 2 million euro contract for **NetApp storage** to Simac ICT Belgium. Simac is responsible for the installation, training and maintenance of hardware and software, and the contract can potentially be prolonged for another 5 years.

[Read more](#)

## Vlaams Brabant province goes hyper-converged



**VLAAMS-  
BRABANT**

Hyper-converged infrastructure stands for simple management, high density, less cooling and rackspace, reduced energy consumption, less complexity, higher flexibility and easy scalability. Here’s why the Flemish province of Vlaams Brabant awarded a 4-year frame agreement for **servers and storage** to Simac ICT. The contract stipulates delivery of SimpliVity (HPE) hyper-converged infrastructure, HPE servers, NetApp storage, VMware licences, Microsoft solutions and licenses, Veeam, plus UPS systems of APC by Schneider Electric.

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# Market Vision



## A smart city is not a siloed city

Smart Cities are a great idea. The best way to encourage their vision is by taking a broad view and not opting for silos, says **Johan Diels** in his blog. The true value of a Smart City project lies in bundling all the vertical solutions and projects into a unified view that offers insight into the interactions of lighting, traffic, parking, waste management, Wifi deployment, etc.

[Read more](#)

## Providing professional services

IT professionals are in high demand. Finding the right person is becoming difficult. We see Simac as a total integrator, which implies giving advice and delivering the right people to help realize their transformation. We aim at right placement of skills and trusted advisors. **Bart Vermeersch** provides us insight in what differentiates a great consultant from a good one.

[Read more](#)

# Come meet us

## IT Infrastructure Datacenter Congress 2018, October 25, Affligem

Visit the Simac booth at this unique conference on IT Infrastructure and its management. Drop by and listen to the keynote delivered by our partner Nlyte Software. Interested in a free ticket?

[Contact us now](#)

# Simac News

## Interested in higher data center efficiency?



The data center remains the ultimate business-critical enabler for any company. This is all the more reason to investigate Data Center Infrastructure Management (DCIM). The Cabling & Infrastructure division of Simac ICT Belgium recently published a **white paper** on the whys and hows of DCIM. Learn how you too can realize huge savings.

[Download whitepaper](#)

## Going end-to-end with HPE

Simac ICT Belgium has extended its relationship with **HPE**. In addition to the server and Simplivity hyper-convergence solutions for which Simac has long been known, the all-around integrator now adds HPE's networking and storage solutions. This turns Simac into a one-stop-shop when it comes to enterprise infrastructure.

[Read more](#)

## Connect with us

### Don't miss a moment...

Our newsletter will now be offered quarterly, but if you'd like to follow us on a more regular basis, you're in luck. Follow us on our social media channels:

